

The Exeter launches new Income Protection Products

On Monday 21st November 2016, The Exeter launches a new range of income protection plans.

Pure Protection and Income One Plus are both built on the same foundations as the previous plans, but include premium savings of up to 50% as well as a number of other enhancements.

Here is some information from The Exeter on how they have made their products simpler, more flexible and more affordable.



Income One Plus offers cover for those in low risk, mainly office based occupations.

Pure Protection Plus covers almost all occupations including class 4 occupations. The Exeter never change the premium your clients pay based on what they do.

Simpler - More common features between products and improved interaction with state benefits make these the simplest Exeter products ever.

More flexible - A flexible approach to product design means you can pick and mix features to create the right price for each client, with no compromise.

More affordable - These improvements don't come at a cost. With premium savings of up to 50%, can you afford to look elsewhere for income protection?

What's more, both new plans give you not one but two options to simplify the claims process with an enhanced fixed benefit option and minimum benefit guarantee - perfect for the self-employed and variable incomes.

For further information please contact the Adviser Support team on 01243 791199.

Best regards,

LifeQuote Team

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