



AIG Amends Commission on Instant Life and Life/CIC Start

AIG have advised they are making some changes to the commission rates for their Instant Life and Life or CIC Start policies.

Instant Life

With effect from 21/12/2017 AIG are enhancing the commission they pay by 10% to reflect the reduced commission currently offered due to the cheaper premiums.

Life/CIC Start

Due to the recent changes to the Life/CIC Start policies and the introduction of the standard 3.5% yearly increase in premiums, AIG are reducing the commission enhancement paid as the premiums are now closer to the standard pricing then they were for the Low Start range. The rate will reduce to 5%.

The change will come into effect on the 7th January , any cases that have not commenced before this date will revert to the lower amount.

AIG have advised they will be contacting advisers to discuss the changes but if you have any questions please contact your AIG BDM.

For further information please contact the Adviser Support team on 01243 791199.

Best regards,
LifeQuote Team
December 2017