

DO YOUR CLIENTS KNOW ENOUGH ABOUT MORTGAGE PROTECTION?



Legal and General Mortgage Club undertook research surveying over 2,000 UK home owners. The results demonstrate the importance of the role advisers' play in mortgage applications.

The research highlighted that:

- 34% of home owners who didn't use an adviser when they took out their mortgage ended up having no protection policy in place
- Only 17% had critical illness cover
- 29% said their biggest concern was their own or family's financial security if they couldn't work.

The research suggests that these homeowners were aware of the risks but still bought houses without having a safety net in place should a long term sickness, critical illness or death of a loved one occur.

This made us question, if clients know enough about protection?

To research what is available for your clients, [login here](#) to quote for Mortgage Protection using the LifeQuote Multi Benefit tool.

Alternatively call us on 01243791199 or email us at salesupport@lifequote.co.uk

To view our previous updates please click [here](#).

Best regards,
LifeQuote Team
September 2019